# INCOME

Individual support \$98,913 Grants \$19,606 Programs \$20,961 Merchandise \$5,222 Other \$73 Total \$144,774

# **EXPENSES**

Fundraising \$25,254 Infrastructure \$22,882 Programs \$118,077 Total \$166,213

# 2017 **FINANCIAL REPORT**

## **BY CHRISTINE HOMSEY**

Individual support continues to be the largest source of CAA's income. Sponsorship and exhibitor fees from Twin Cities Veg Fest (TCVF), along with grants, make up a significant portion of other revenue.

CAA's reserve funds covered the difference in income and expenses. In order to expand our program reach and shore up our financial position for future years, the Development Committee is focused on increasing income to cover expenses and grow our reserves. In addition to expanding CAA's donor base, we have plans to develop new revenue streams from larger programs such as TCVF and the Vegan Chili Cook-off.

As in years past, CAA's biggest expense will be Twin Cities Veg Fest. The move to an outdoor venue increased costs but also enabled us to increase attendance by 75%. Wow! We could not have done it without you, and we appreciate your ongoing support as we continue to turn compassion into action.

# **THANKS TO OUR DONORS!**

Donations made in 2016 and 2017

### ANIMAL CHAMPIONS

(5,000+) David Rolsky

## ANIMAL GUARDIANS

(1,000-4,999) Craig Gustafson Chris Homsey Joel Kurtzberg Jennifer Swick Andrew Tasi

#### ANIMAL PROTECTORS ANIMAL ALLIES

(500-999)

Sarah Hagstro

Evan Kelley Phil Martens

Gregory Moen Jake Nath

Alice Robrish

Abraham Rowe

Suzanne Sorense Claudia Wondra

(200-499) Andi Casaus Linda Kenning

# Leila Midelfort Brian Ottens

Uma Valeti Trent Waite Charles Willcox

#### HALL OF FAME (DONATED 2013-2017) Natasha Anik Thomas Bohl

Kathy Coughli Russell DeFauw

Sharon Fortunak

Jan Gonder

Ginny Messina Marie Quam Matt Schroeder Stan and Carole Feldman Charles Willcox Claudie Wondra COMPASSIONATE ACTION FOR ANIMALS



# ANNUAL REPORT

# 2017: A LANDMARK YEAR

With a new executive director at the helm, we continued our core activities and laid the groundwork to expand program offerings and broaden our reach for years to come.

Along with establishing a new stra*tegic plan that focuses on increasing* awareness of farmed animal suf*fering, building community, and nurturing advocates, we laid the* groundwork for Wholesome Min*nesota*, a new program that creates change at an institutional level, bringing more plant-based food to cafeterias.

Let's take a look at what you've made possible.

#### **Twin Cities Veg Fest**

On September 9, we hosted our sixth annual Twin Cities Veg Fest for the first time ever outdoors. More than 7,000 people joined us at Como Park for this festival featuring vegan food, cooking demonstrations, speaker presentations, and more. Our 2018 festival is already scheduled for Sunday, September 16. To accommodate the festival's continued growth, we'll be moving it to the even more accessible Harriet Island Regional Park.

### **Bridges of Respect**

In 2017, CAA's humane education program, Bridges of Respect, introduced more than 1,200 students to a variety of animal protection issues. These free presentations are offered to students throughout Twin Cities metro area. View our new video created for teachers at bridgesofrespect.org.

#### Direct Outreach

Leafleting, pay-per-view, and vegan food giveaways continue to be key ways that CAA regularly reaches new people and open hearts and minds to the reality of factory farming and vegan food options.

In 2017, we added virtual reality to our outreach toolbox and gave participants an even more immersive experience, allowing them to fully embrace their empathy.

#### **Community-Building Activities**

Our community-building activities are a vital aspect of our work because they inspire people to move toward plant-based eating and become animal advocates. We host a minimum of two each month. This year's activities included:

- The 8th Annual Vegan Chili Cook-Off
- A film screening of The Last Pig
- The 15th Annual Vegan Thanksgiving Potluck
- Our Annual Banquet
- A vegan pancake feed-in
- A camping trip at Elm Creek Park Reserve
- A tour of Spring Farm Sanctuary
- · December Potluck & Holiday Party
- · Our monthly dine-outs and potlucks

#### **Student Groups**

Our student group at the University of Minnesota continues to grow, serving even more young adults with weekly meetings, student-centered activities, and leadership development. CAA is establishing another student group at Augsburg University in 2018.

#### **Advocate Training**

More than 300 volunteers helped to implement our programs, and their support is instrumental in our impact. To help our volunteers become more effective animal advocates, we offered trainings, orientations, and staff support throughout the year. Several core volunteers and staff attended the Animal Rights National Conference in Washington D.C.

#### Communications

**Online communication** continues to be important for outreach and advocate support, including email newsletters, social media, websites, and our blog. We also gave our bulk email communications a huge upgrade, switching over to the MadMimi platform.

In March, we published the third issue of Twin Cities Veg Living, our annual twelve-page magazine that serves to support the growth of plant-based eating in the Twin Cities region.

In May, we revealed the winners of our second annual Twin Cities Veggie Awards, which recognizes local busivegan products.

In December, we started work with a designer to create new visual brand identities for our programs. These fresh looks will better engage the diverse Twin Cities community with our mission. The new designs for Twin Cities Veg Fest and Bridges of Respect will be revealed later this year. Enjoy seeing the new look for CAA in this report!

#### Infrastructure and Staff

We maintain rented **office space** that provides a venue for committee meetings, volunteer trainings, and community-building activities. We operate with a **staff of three**, including a part-time bookkeeper and two full-time employees: the executive director and the communications and events coordinator.

# A MESSAGE FROM THE **EXECUTIVE DIRECTOR**

# Dear Friends,

Together in 2017, we opened people's eyes to what farmed animals endure each day. Then we supported their movement toward compassionate living by inviting them into our community.

They're joining us in droves! The growth of Twin Cities Veg Fest exceeded our expectations by thousands, and participation in all of our programs in on the rise. As you look over the past year's accomplishments, I hope you'll take a moment to savor your role in making them possible.

Our new virtual reality program is changing eating habits. A recent study by Faunalytics demonstrated that over half of those who watch the video about pigs decrease their pork consumption.

Bridges of Respect, led by volunteer Shannon Kimball, is our humane education program. It helps students understand the impact of their everyday choices on animals. Both Bridges of Respect and our expanding campus activism reach young people as they're forming their values. This has long-lasting impact on our state.

We're changing Minnesota by developing an ever-growing community of animal advocates. For example, Richfield schools adopted a Meatless Monday program thanks to the work of volunteer Julie Knopp with support from the national Forward Food program. In collaboration with our staff, Julie is now taking the lead in training others to conduct similar work through a new CAA program called Wholesome Minnesota.

This active collaboration between staff, volunteers, and national organizations stretches

nesses that support the compassionate community through providing excellent

> "Another great event! I loved the cooking demos and all the food we tried was absolutely amazing! This festival shows that the world is moving in the right direction!"

-Twin Cities Veg Fest attendee

the impact of each dollar you give. Together, we're expanding our outreach and advocacy throughout the Twin Cities and the state, sparing animals from needless suffering.

Laura Matamah

With the animals Laura Matanah